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Demarest hires real estate partner from KLA

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Demarest Advogados has strengthened its real estate practice by hiring a partner from KLA - Koury Lopes Advogados, following Demarest's recent hire of an investigations partner from the same firm.

Marc Stadler, 39, began at Demarest on 20 December. He will co-head the practice together with Lucas Tavares Bueno. His hire takes the firm's partner count to 65.

Stadler had been with KLA since 2005 and became partner in 2015. He speaks German and formed part of KLA's German desk. Stadler brings experience in rural real estate deals, land acquisitions and matters related to the agribusiness sector.

Demarest's managing partner Paulo Coelho da Rocha says the firm is seeing growing client demand in real estate law, especially related to complex financial structures. “[Marc’s] ability to structure different types of real estate developments, along with his vast coordination and leadership skills, will be a strategic asset for our growth in the sector,” Rocha adds.

Stadler joined less than a week after another partner left KLA for Demarest. Anti-corruption investigations partner Eloy Rizzo made the move on 16 December to form part of the firm's compliance team.

A spokesperson of KLA says Stadler left the firm on good terms and thanked him for his contribution to KLA. The firm is not planning to hire a replacement. KLA's real estate practice has some 10 lawyers and is led by partners Pedro Machado Cortez and Tomaz Matheus. KLA has strength across several non-transactional areas, including antitrust, real estate and telecoms law, while transactional practices like corporate and M&A are sought after too.

Stadler and Rizzo are not the only partners that have left KLA over the past few months. Vaz, Buranello, Shingaki & Oioli Advogados hired a disputes partner from the firm in October, while prominent compliance partner Isabel Franco left for Azevedo Sette Advogados earlier in the year. New partners have joined too. A postdoctoral research fellow from Brazil's tax institute (IBDT) joined as tax partner in October and three lawyers were made partners in May, adding to the firm's capital markets, real estate and tax practices.

Demarest has experienced some movement in the partnership lately too. In December, a project finance partner departed for Lefosse Advogados and a corporate partner left for the same firm in October. Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados recruited a public law partner from Demarest in November. But there has not only been departures; the labour and competition practices were boosted by a partner promotion each in October, while a public law partner from Tauil & Chequer Advogados in association with Mayer Brown started earlier that month.