

## Na Mídia

19/02/2020 | [Latin Lawyer](#)

### Demarest hires partner from Trench Rossi

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**Demarest Advogados has strengthened its banking practice by making a lateral hire from Trench Rossi Watanabe.**

**Helen Naves, 42, joined the firm on Monday, taking the firm's partner count to 64 in total.**

Naves focuses on structured cross-border financings, derivatives, credit facilities and capital markets transactions. She has represented several large banks, foreign investors and payment processors and is licensed to practice in both Brazil and New York.

**Paulo Coelho da Rocha, managing partner at Demarest, says Naves' experience will be useful to clients making foreign investments in Brazil, and she will be on hand to structure project financings.**

Naves spent five years at Trench Rossi, after stints as associate at both Vieira Rezende Advogados and Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados.

She also has in-house experience – Naves was counsel at Santander between 2004 and 2007, and at Brazil's Banco Safra for three years prior to that.

Anna Mello, co-managing partner at Trench Rossi Watanabe, says the firm is grateful for Neves' time with the firm and wishes her all the best in her new professional pursuits.

Demarest recently hired two partners for other departments; anti-corruption lawyer Eloy Rizzo and real estate partner Marc Stadler both joined the firm from KLA - Koury Lopes Advogados in January. But the firm has also seen partners leaving. It lost Graziela Mellis in January, who joined a newly founded boutique.

Besides Naves, Trench Rossi has seen two other partners departing in recent months. Corporate lawyer Alberto Mori, who had spent over three decades at the firm, left for Gaia Silva Gaede Advogados in January.

That followed the high profile departure of Baker McKenzie's global antitrust head Francisco Todorov to Tauil & Chequer Advogados in association with Mayer Brown in November.

The firm has also added fresh faces; antitrust partner Paulo Casagrande joined from Stocche Forbes Advogados last month and tax lawyer Maria Rita Ferragut joined as partner in November.